

Getting Started Checklist



- Why did you join PURE? _____

- Place initial order/pack to activate your account (100 pv or higher)
- Set up Autoship with 100 pv order to remain active and commissioned qualified (can be edited every month)
- Watch launch video on www.rachelspeaks.net (business or product video)
- Schedule launch with upline leader (10 min)
- Subscribe to newsletter on www.rachelspeaks.net
- Set calendar for Tuesday for Lifechangers team zoom call 8:30 pm est (zoom ID 815220358)
- Q & A with Rachel Wed 12 noon est on Lifechangers FB
- Join Facebook Groups – Changing Lives with PURE, Lifechangers, PURE IBO Community, PURE Challenge Group
- Register for Next PURE event (Pure Fire/ Corporate Event - UNITE Oct 16/17th)

- ❑ Create your STORY –
 - a. Your background
 - b. What you didn't like about it
 - c. What you have found as the solution
 - d. What you see the future to be like now
 - e. Practice full story with upline leader

- ❑ Create your list – Write down ALL the names from your phone, Facebook, Instagram, LinkedIn, Email addresses, Family, Neighbors (use memory jogger for help) Separate list to Hot, Warm and Cold Market

- ❑ Practice “How to Invite” on www.rachelspeaks.net

- ❑ Pick a date you will begin inviting and be sure to tell upline

- ❑ Follow up - Ask them what part they liked best? On a scale of 1-10 where are they at? Then Connect to a leader for validation.

- ❑ Spend 1/3 of time Inviting, 1/3 Following up and 1/3 personal development

- ❑ ADD>TAG> MESSAGE them in Changing Lives with PURE

- ❑ DRIP videos from www.purelifechangers.com

- ❑ PERSONAL DEVELOPMENT –(15-20 min/day) Beach Money, 4 year Career, Get Over Yourself, Go Pro, Fearless Networker, Dare to Dream, Work to Win, How to Win Friends and Influence People (full reading list on rachelspeaks.net under Resources)

- ❑ Write down your weekly, monthly and 90 day GOALS